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News

IBM Completes Acquisition of National Interest Security Company

ARMONK, N.Y., - 02 Mar 2010, IBM (NYSE: IBM) today announced that it has completed the acquisition of National Interest Security Company, LLC (NISC), a privately held company headquartered in Fairfax, VA. Financial terms were not disclosed. The companies had announced a definitive agreement in January to pursue the acquisition.

The business will be integrated into IBM Global Business Services, operating initially as a wholly-owned subsidiary.

The combined offerings will enable IBM to expand its capabilities with federal, state and local government entities, particularly in the fast-growing areas of defense, healthcare, energy, logistics and security. NISC's deep federal expertise will complement IBM's existing public sector offerings and the recently launched Business Analytics and Optimization (BAO) Services for Public Sector.

IBM's public sector BAO team works with government agencies utilizing advanced analytics to transform ordinary data into predictive intelligence, helping agencies improve the speed and quality of their decision making.

"With IBM's analytic and innovation prowess, and NISC's industry knowledge and experience in defense, healthcare, energy and infrastructure management services, we'll bring an unprecedented level of service and support to our government clients," said Chuck Prow, managing partner, public sector, IBM Global Business Services.

NISC, which has 1,000 employees, has expertise in systems engineering, biometrics, document and media exploitation, systems integration, software development, enterprise architecture, security, information assurance, analysis support and critical infrastructure protection. For more on IBM, visit: http://www.ibm.com/smarterplanet/us/en.

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